



# FERRIBY GROUP OF COMPANIES

## NEWSLETTER

Issue No. 2

Issue Date: 07/01/08

**THE FERRIBY GROUP OF COMPANIES CONTINUES TO EXPAND ITS OFFICES AND SCOPE OF SERVICES WORLDWIDE AND IN ORDER TO DO SO, WE ARE PLEASED TO ANNOUNCE SOME MAJOR ORGANISATIONAL CHANGES.**

**FERRIBY HAVE REPRESENTATIVE OFFICES IN 30 COUNTRIES COVERING ALL REGIONS WORLDWIDE.**

### ORGANISATIONAL CHANGES

#### UK (HEAD OFFICE)

On the 1st September 2007, Jane Hathway was appointed as General Manager of the UK and all Regional Offices.

To support the expansion of Ferriby on the 1<sup>st</sup> January 2008 we are pleased to announce the appointment of Captain Graham Bates as Manager of the UK Office. Graham has many years experience of Command at Sea, followed by Ship Management experience and pilotage experience. Graham's qualifications and experience ensure that we have a qualified Technical Officer to take control of all ISM, ISPS Audits and SOLAS and MARPOL Marine Surveys world wide.

Graham is also a qualified QA, ISM, ISPS, OH&S and Environmental Auditor and experienced Lecturer.

Captain Chris Grayson, the former Manager, has returned to Piloting and continues work with Ferriby as an Associate Auditor and Trainer.

Arlen Goonawardene, has been appointed as a second Technical Officer for RO requirements and also being a fully qualified IRCA QA, ISM, OH&S, Env. and ISPS Auditor and Trainer as a permanent Member of Staff, will be supporting all worldwide regions as Relief Manager, Consultant, Auditor and Trainer as required.

Arlen is a former ship mate of the Managing Director and has had 30 years sea experience as Chief Engineer and is also qualified by all Class Societies for CSM Surveys. We welcome Arlen's vast and up-to-date experience and will ensure Ferriby continue to expand our Scope of RO business for a growing number of Flags to be able to meet all new legislation.

To support Jane Hathway and Edith Haigh with project administration and general administration, we are also pleased to announce the appointment of Marie Baker as from February 2007. Marie is also a qualified Auditor and she has taken over the added responsibilities of Ferriby's QSM. Prior to joining Ferriby, Marie was employed for 23 years at the same Company progressing through different levels of responsibilities including Management of an Abrasive Production Plant, Marketing Manager travelling throughout the UK and Office Manager responsible for all Management Systems and administration.

Captain Graham Botterill the Owner and Managing Director of the Ferriby Group of Companies continues with renewed vigour to expand and guide the Company with his many years respected experience.

Graham continues to enjoy his work and travels extensively sourcing new business and also supporting all our worldwide Regional Offices and is still conducting Consultancy, Training and Auditing Services.

Captain Howard Goodrick our Senior Associate Consultant Auditor and Trainer continues to provide Ferriby's growing Scope of Services and he brings a wealth of experience to the Company.

## **SINGAPORE**

Trevor and Joh Colton have been managing the Singapore Office for the last 18 months and we are most grateful for their efforts in turning things around during a difficult period. However, they have decided it's time to return to Australia and we will take advantage of utilising Trevor's experience once again in Australia as we did for the previous 4 years. Whilst we are sorry to see Trevor and Joh leave Singapore, we are delighted to announce the appointment of another long term Associate and friend of the Managing Director, Graeme Lacey, as the new Manager of Ferriby Singapore.

Graeme has all the qualifications and experience to cover all the extended new Scope of Services provided by Ferriby, having been associated with Ferriby Australia for the last 13 years and the fact that he has extensive marketing and ship management experience, Customers can remain very confident of his advice, support, help and commitment.

## **AUSTRALIA**

Amanda Carnellor who has now been with Ferriby for six years, continues to manage all of our Australian operations from her Queensland base and she is ably supported throughout all States in Australia with a fine Team of Consultants, Auditors, Inspectors and Lecturers

## **PHILIPPINES (MANILA OFFICE)**

Maria Nilda Rosa who has been with Ferriby for over 7 years continues to manage the Office in Manila supported by Donna, Baby and Eugene.

As from the 1<sup>st</sup> January 2008 we are pleased to have purchased our own Office in the new Regency Tower Building in Manila.

Maria manages a Team of 10 locally qualified IRCA Auditors and Trainers who are sub-contracted by AJA Registrars to carry out Quality, OH&S and Environmental Certification Audits and ISM/ISPS Audits under Ferriby Marine.

## **PANAMA**

Mary Lee Tuen who has been with Ferriby for 13 years, continues to be General Manager of Ferriby Panama and in order to take care of our expanded Scope of Services we are pleased to announce the appointment of Roddy Cardona as Manager of Ferriby Marine and also Technical Officer for RO and RSO operations reporting to Mary Lee.

As Agent for AJA Registrars, Roddy will report to the Independent Directors of AJA, Ray Kirton and Walter Borer.

Roddy Cardona has been known to the Managing Director for 5 years and comes with many years experience at sea, with Evergreen, thence Terminal Operations and, latterly, 4 years as Technical Officer for another RO in Panama.

Roddy is also a qualified IRCA ISM, ISPS, QA, OH&S and Environmental Auditor and Lecturer, so he possesses all the experience to not only cover Ferriby's Scope of Services, but also being a fully qualified Marine surveyor and Technical Officer will be conducting all SOLAS and Marine Surveys.

Roddy is fully committed to Ferriby Marine and as such we will allow him to use his initiative to further expand our Scope of Services.

### **CHILE, PERU AND ECUADOR**

Captain Angus Shaw, who has been an associate of Ferriby for over 12 years and a fully qualified IRCA Auditor and Surveyor continues to oversee our South America operations and supports us as required.

### **CANADA**

Mary Lee continues to manage Ferriby Canada and expands our market share of business with all Services in our Scope of Services and she is supported by a Team of Ferriby Associates.

Ferriby Marine provides training for Transport Canada Surveyors and Inspectors and Mary is ensuring Ferribys' Scope of Services remain of the highest quality.

### **MYANMAR**

Ferriby are pleased to announce the appointment of Mr Donald Aung as our Representative in Myanmar and we are now expecting to expand our expertise in this country.

### **CHINA/KOREA**

We are pleased to announce the appointment of another local Manager, Capt. Lee, who continues to expand Ferribys' RO business in China and Korea, so much so that with Mary Lee's experience we are considering opening a China Office.

### **UNITED ARAB EMIRATES (UAE)**

In a joint venture with our long term Associate and Colleague, Captain Frank Kennedy in Dubai, we have now founded Ferriby Marine, Dubai and in addition to providing the full Scope of Services of Ferriby, we intend to commence full STCW training in Dubai shortly.

### **INTERNATIONAL MARKETING AND BUSINESS DEVELOPMENT**

Mary Lee who has been with Ferriby Marine for 13 years, whilst still responsible to the Managing Director for Canada and Panama, as from the 10<sup>th</sup> March 2008 will become the Ferriby Groups International Marketing and Business Development Manager.

Mary will help and support all Ferribys' Regional Offices in Australia, Singapore, Indonesia, Philippines, Panama, South America, North America, Canada and South America, with marketing and business development.

Mary has done a great job in the re-organisation of Ferriby Panama, but her real expertise is in marketing and business development, so she will be concentrating her efforts and experience on this important aspect of Ferribys' business.

Mary is also a fully qualified IRCA Lead Auditor and approved IRCA Training Presenter, so she is extremely versatile, which adds her value to all Regional Offices.